

CENTER FOR INTERNATIONAL TRADE EXPOSITIONS AND MISSIONS

ORIENTATION BRIEFER FOR NEW DIRECTORS

contents













Legal Basis and Mandate Corporate
Structure
and Board
Composition

Projects 2022 and 2023 Financial Standing

Marketing Plan Business Model Review

Legal Basis

E.O. 989, OCTOBER 1984 Pres. Ferdinand E. Marcos

Creation of the Philippine Trade Exhibition Center (PTEC)

E.O. 144, FEBRUARY 1987

"Reorganizing the Department of Trade and Industry, its Attached Agencies, and for Other Purposes"

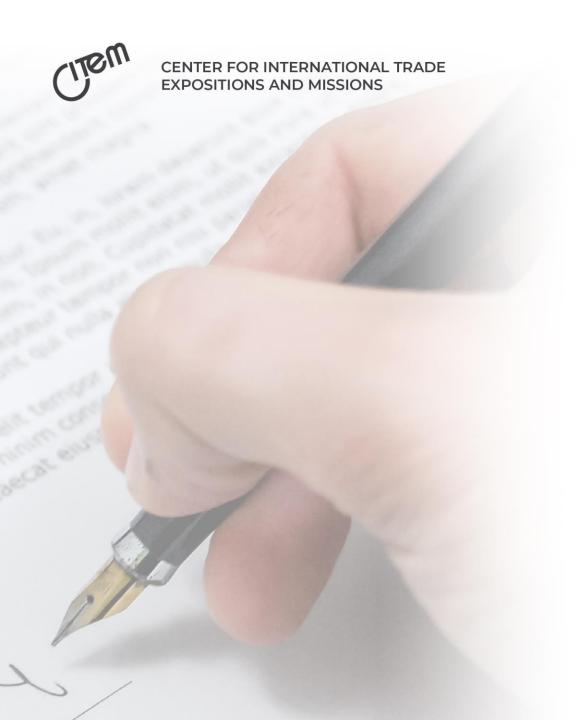
Merging of PTEC with the Center for International Trade Expositions and Missions, Inc. with the latter as surviving entity (sec 18v)

E.O. 242, JULY 1987

"Amending Executive Order No. 133, Series of 1987 Entitled 'Reorganizing the Department of Trade and Industry, its Attached Agencies, and for Other Purposes"

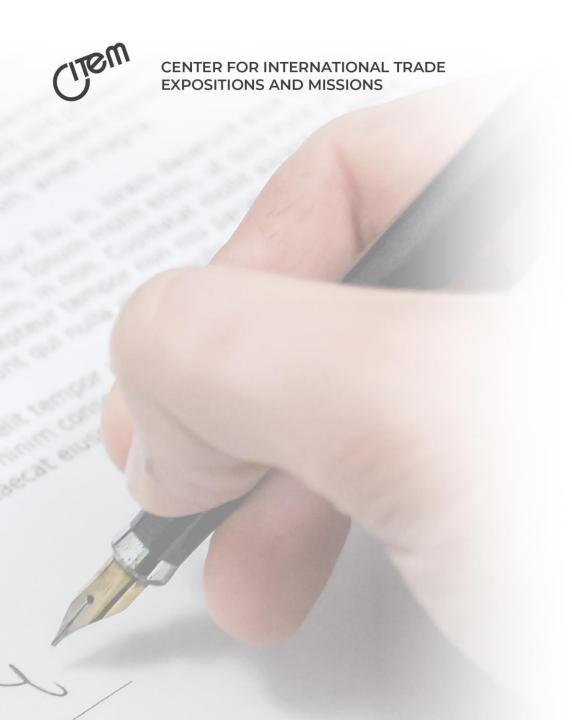
The Center for International Trade Expositions and Missions, Inc is merged with PTEC.

PTEC will be surviving entity and will be renamed "Center for International Trade Expositions and Missions" (CITEM) (sec4)



E.O. 989, JULY 1987 Pres. Ferdinand E. Marcos

- PHILIPPINE TRADE EXHIBITION CENTER, which shall institutionalize the holding of trade exhibits for the promotion of locally manufactured products and implement projects designed to upgrade the quality of such products to international standards, coordinate raw material sourcing, develop markets therefor and provide assistance to Philippine manufacturers in general
- The PHILIPPINE TRADE EXHIBITION CENTER shall be a corporate entity owned by the Philippine Government, attached to the Ministry of Trade and Industry. (Sec. 5)

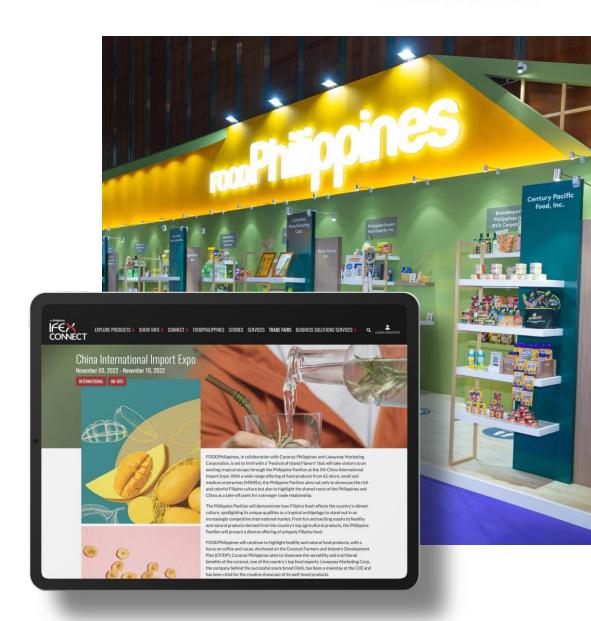


- The Board of Governors of the PHILIPPINE TRADE EXHIBITION CENTER shall be composed of the following:
 - 1. The Minister of Human Settlements as Chairman
 - 2. The Minister of Trade and Industry as Vice Chairman
 - 3. The Administrator of the National Food Authority
 - 4. The Governor of the Central Bank of the Philippines
 - 5. The President of the Philippine National Bank,
 - 6. The President of the Land Bank of the Philippines
 - 7. The President and General Manager of the Government Service Insurance System,
 - 8. The Administrator of the Social Security System
 - 9. A representative from the Private Sector to be appointed by the President of the Philippines
- The Board of Governors shall be the central policymaking body of the PHILIPPINE TRADE EXHIBITION CENTER. It shall formulate such rules and regulations to govern its proceedings and those for the management of the Center.

Mandate

CENTER FOR INTERNATIONAL TRADE EXPOSITIONS AND MISSIONS

The export promotion arm of the Philippines
Department of Trade and Industry (DTI),
provides export-driven programs, spearheads
official participation in Overseas Trade Fairs,
and organizes Signature Events in the
Philippines for the design-driven sector and
food industry







ALFREDO E. PASCUAL Secretary Chairman



GLENN G. PEÑARANDA
Officer-In-Charge, Trade
Promotions Group
Assistant Secretary
Alternate Chairman





FELIPE M. MEDALLA Governor Ex-Officio



BERNADETTE
ROMULO-PUYAT
Deputy Governor
Program Management Office
Board Member





CECILIA C. BORROMEO

President & CEO

Ex-Officio



ELCID C. PANGILINAN
Senior Vice President
Strategy and Knowledge
Management Group
Board Member





ATTY. JUDY CAROL L. DANSAL Administrator Ex-Officio

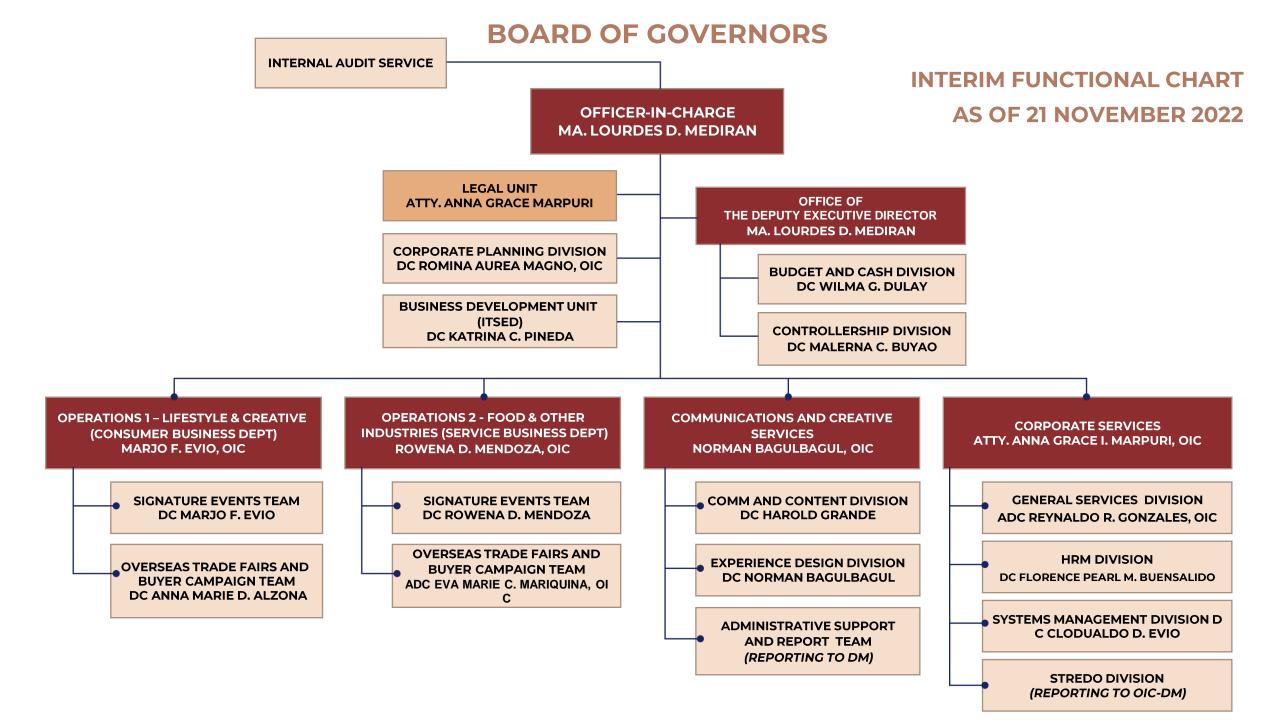


ELSA ASUNCION LIM
Department Manager
Corporate Planning &
Management Services Dept.
Board Member





DR. EDWARD L.
FEREIRA
CITEM, Acting ED
Private Sector
Representative



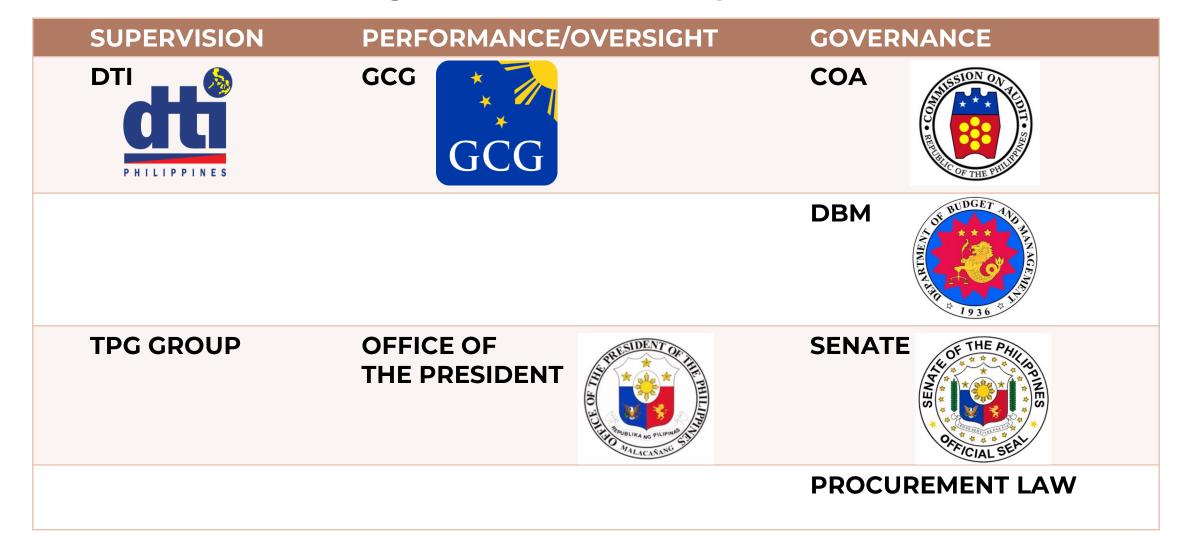
DEPARTMENT OF ORGANIZATIONAL OFFICE OF THE SECRETARY (OSec) LIAISON OFFICE FOR LEGISLATIVE AFFAIRS TRADE AND INDUSTRY **PUBLIC RELATIONS UNIT** CHART CONSTRUCTION INDUSTRY AUTHORITY OF THE PHILIPPINES • **DIGITAL PHILIPPINES** INTELLECTUAL PROPERTY OFFICE OF THE PHILIPPINES **GROUP** NATIONAL DEVELOPMENT COMPANY INTERNAL AUDIT SERVICE **BUREAU / SERVICE OFFICE** PHILIPPINE ECONOMIC ZONE AUTHORITY **LEGAL SERVICE PROGRAM / PROJECT OFFICE** PHILIPPINE INTERNATIONAL TRADING CORPORATION FOREIGN TRADE SERVICE CORPS **AGENCY / COUNCIL** CORPORATION PHILIPPINE PHARMA PROCUREMENT, INC. COOPERATIVE DEVELOPMENT AUTHORITY **INDUSTRY COMPETITIVENESS AND** TRADE PROMOTIONS **REGIONAL OPERATIONS** CONSUMER **MANAGEMENT DEVELOPMENT AND INNOVATION GROUP** PROTECTION GROUP **GROUP GROUP** SERVICES GROUP TRADE POLICY GROUP **CONSUMER COMPETITIVENESS BUREAU OF SMALL. BUREAU OF BUREAU OF FINANCE SERVICE PROTECTION AND BUREAU AND MEDIUM** INTERNATIONAL DOMESTIC **ADVOCACY BUREAU ENTERPRISE** TRADE RELATIONS TRADE PROMOTION **DEVELOPMENT HUMAN RESOURCE AND BUREAU OF TRADE BUREAU OF ADMINISTRATIVE SERVICE** AND INDUSTRIAL **BUREAU OF IMPORT EXPORT MARKETING PHILIPPINE SMALL BUSINESS POLICY RESEARCH SERVICES BUREAU STANDARDS** CORPORATION **INFORMATION SYSTEMS MANAGEMENT SERVICE FAIR TRADE** STRATEGIC TRADE **DESIGN CENTER OF** PHILIPPINE **ENFORCEMENT** MANAGEMENT OFFICE THE PHILIPPINES **ACCREDITATION REGIONAL OFFICES BUREAU** BUREAU KNOWLEDGE MANAGEMENT PHILIPPINE TRADE AND INFORMATION SERVICE **BOARD OF PROVINCIAL** TRANING CENTER **INVESTMENTS** FILM DEVELOPMENT **OFFICES** COUNCIL OF THE **PLANNING AND CENTER FOR PHILIPPINES** MANAGEMENT SERVICE COMPREHENSIVE **INTERNATIONAL AGRARIAN REFORM** TRADE PROGRAM (CARP) -**EXPOSITIONS AND** RESOURCE GENERATION **NATIONAL PROGRAM**

MISSIONS

OFFICE

AND MANAGEMENT SERVICE

Agencies CITEM reports to



Signature Eventsand Work Program

2022 CALENDAR OF EVENTS

Based on 25 Nov 2021 BM Approved WP

January to December

Digital platform



fameplus.com



ifexconnect.com

CREATE Philippines

createphilippines.com



sustainability.ph



mom.maison-objet.com
Overseas Trade Fair

February



13-17 Overseas Trade Fair *Hybrid Event*

March



23-25Online Event

September



IFEX

16-19 Overseas Trade Fair Hybrid Event **22-24**Physical Event

June

CREATE Philippines



June 2023Online Event

October



October 2023
Online Event

July-December



Online Event

November



Overseas Trade Fair Hybrid Event

2023 CALENDAR OF EVENTS

Based on 08 Nov 2022 BM Approved WP

January to December

Digital platform



fameplus.com



ifexconnect.com

CREATE Philippines

createphilippines.com





mom.maison-objet.com
Overseas Trade Fair

February





Overseas Trade Fair Hybrid Event Overseas Trade Fair Hybrid Event

June

CREATE Philippines



June 2023Online Event

July



July 2023 *Physical Event*

September



Overseas Trade Fair Hybrid Event

October



October 2023
Physical Event

November



Overseas Trade Fair
Hybrid Event

SIGNATURE EVENTS

*hybrid or online/digital format









OVERSEAS TRADE FAIRS

*hybrid or online/digital format













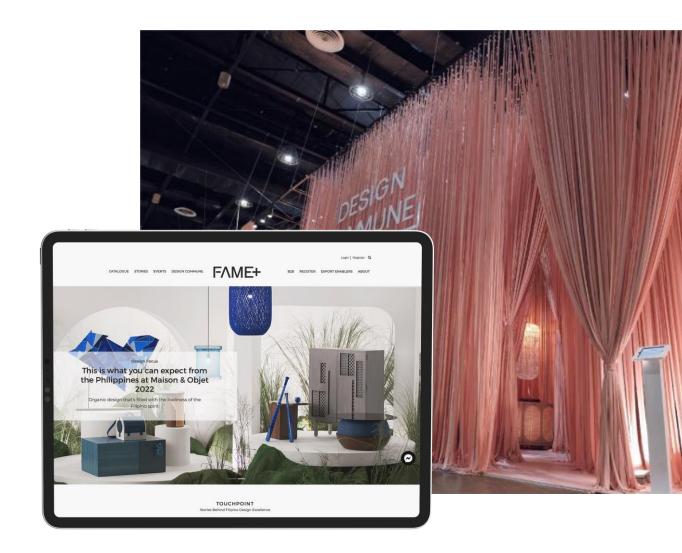
Manila FAME | FAME+

The country's premier design and lifestyle event.

Manila FAME has worked towards promoting the Philippines as a reliable sourcing destination for home, fashion, holiday, architectural, and interior pieces.

It continually supports seasoned and emerging design talents and small and medium enterprises as they present their work to the global exports market.

Physical participation is subject to IATF regulations on social distancing and travel restrictions, and UFI's Global framework for reopening exhibitions and B2B trade events post the emergence from COVID-19





IFEX PHILIPPINES NXTFOOD ASIA

CITEM's banner food event for Asian and Philippine food champions to showcase a wide and diversified array of food and ingredients uniquely Asian.

Physical participation is subject to IATF regulations on social distancing and travel restrictions, and UFI's Global framework for reopening exhibitions and B2B trade events post the emergence from COVID-19

CREATE PHILIPPINES

To support the Philippines Creative Economy Roadmap goals, which envisions the Philippines to be the number one Creative Economy in ASEAN by 2030, CREATE Philippines was created to promote the Philippine creative industry.

CREATE Philippines is an annual industry development platform that showcases the Philippines' Creative and Content Industries. It is where creative professionals gather, connect, and catalyze new business through an open system that encourages sharing of innovative business ideas and collaborative opportunities.





SUSTAINABILITY SOLUTIONS EXCHANGE: FOOD & LIFESTYLE

Co-located with IFEX Philippines.

An annual global hybrid exhibition featuring diverse range of products and solutions addressing the requirements for sustainable consumption and production, with an aim to create export-ready sustainable PH companies and to strengthen the value and supply chain linkages.

Physical participation is subject to IATF regulations on social distancing and travel restrictions, and UFI's Global framework for reopening exhibitions and B2B trade events post the emergence from COVID-19

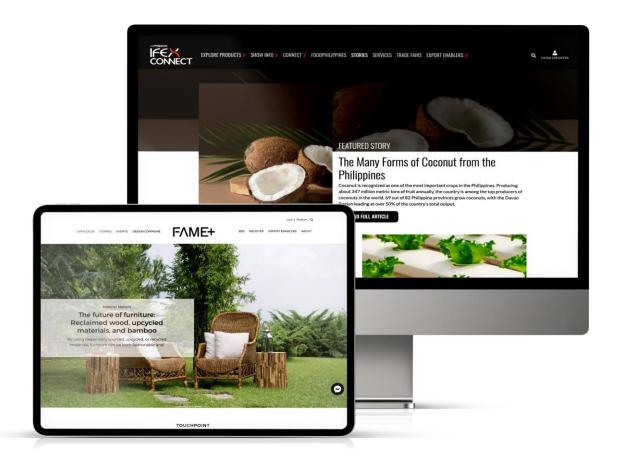




HYBRID TRADE FAIRS

A hybrid participation in an event is a mix of a physical/live presence and a virtual presence in a traditional event.

It entails joining a live/traditional event complete with a physical pavilion with a products display, an audience, and content with an added virtual component so exhibitors and buyers can engage, meet, and negotiate pre-, during, and post-event no matter where they are.



E-COMMERCE PLATFORMS

In partnership with other government agencies and private corporations, we are enabling and empowering MSME's to join ecommerce platforms by facilitating and sponsoring the development of content they can use to promote themselves online – either through their own channels or through established e-commerce platforms.

Further, while our platforms are not e-commerce in the sense that we do not provide last mile services, we support our exporters' e-commerce sites by linking them to our digital storefronts to facilitate ease of commerce.

Thank You!