## G. 2. CENTER FOR INTERNATIONAL TRADE EXPOSITIONS AND MISSIONS

STRATEGIC OBJECTIVES

SECTOR OUTCOME

Economic opportunities in industry and services expanded

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OFFICIAL GAZETTE

Vol. 113, No. 1

GENERAL APPROPRIATIONS ACT, FY 2018

ORGANIZATIONAL OUTCOME

Increased Trade Promotion Activities

PERFORMANCE INFORMATION

| ORGANIZATIONAL OUTCOMES (OOs) / PERPORMANCE INDICATORS (PIs)        | BASELINE     | 2018 TARGETS  |
|---|--------------|---|
| Increased Trade Promotion Activities                                |              |   |
| EXPORT / TRADE PROMOTION PROGRAM                                    |              |   |
| Outcome Indicators  |              |   |
| 1. Increase in number and percentage of SMEs in                     |              |   |
| Export Promotion activities   | 1, 207       | 1, 267  |
| 2. Percentage of returning SMEs in Signature Events                 | 47%          | 46%   |
| 3. Percentage increase in the amount of potential                   |              |   |
| export orders   | 35%          | 6%  |
| Output Indicators   |              |   |
| 1. Total export orders  | US \$304.77M | US \$320,00M  |
| <ol><li>Number of SMEs participating in Export Promotions</li></ol> | 1, 207       | 1, 267  |
| 3. Number of Trade Buyers attending Export                          |              | 10 To |
| Promotion Events  | 16, 363      | 17, 181   |